

**Job Description**

<b>Title:</b>	<b>Field Application Engineer – Pewaukee</b>
<b>Company:</b>	<p><b>Tri-Phase Automation</b> is a refreshingly unique distributor with over 25 years of service of innovation in the automation industry. We hire degreed engineers to be the face of our company, providing solutions to customers. We seek to form relationships to be an extension of our customers' engineering teams.</p> <p>We are a hi-tech automation distributor that works with manufacturing companies in Wisconsin and Northern Illinois. Tri-Phase provides innovative solutions with the largest breadth of products and services in the Midwest and represents and supports the world's leading vendors in robotics, vision, PLC's and motion control. Our customers rely on us to help reduce risk, costs and provide a variety of value added services based on our customers' requirements. Our headquarters is located in Pewaukee, WI, with additional offices and operations in the Fox Valley and Chicagoland areas.</p>
<b>Job Location:</b>	1251 E Wisconsin Avenue, Pewaukee, WI 53072
<b>Compensation structure:</b>	Salary will be commensurate with experience
<b>Benefits:</b>	401k (w/company matching), Health/Vision/Dental/LTD insurance, Vacation/Sick available to full time employees
<b>Full/Part Time:</b>	Full Time
<b>General Description:</b>	Following 4-6 month training and under experienced supervision, the Field Application Engineer will be responsible for managing and growing an established territory in Southern Wisconsin which includes building new business via prospecting and managing leads. This is a sales role, where you will be spending the majority of your time working in the field with customers and prospects to uncover opportunities and identify the appropriate products and solutions to address their needs.

**Duties and Responsibilities:**

- The position will be customer facing strategizing and determining a solution to win the order.
- Have the ability to assess technical challenges, determine a solution to resolve and implement the developed application
- Develop a working knowledge of Tri-Phase's products
- Ability to provide technical demos and presentations on technical products and solutions is required
- Position will be based out of the Appleton office, with 90% local travel, and occasional travel for vendor training
- Some evening or weekend work may be expected to meet deadlines or urgent customer driven support demands
- Other duties as assigned

**Qualifications:**

- Bachelor's Degree in Electrical or Mechanical Engineering
- Experience and knowledge with PLC, HMI, robotics, sensors, safety, machine vision and industrial motion control products is a plus
- Experience in automation or manufacturing environment is preferred
- Sales skills a plus

Send resumes to: [candice@tri-phase.com](mailto:candice@tri-phase.com)