



www.imacmotion.com

### Job Description

**Title:** Applications Engineer

**Company:** **Tri-Phase Automation** is a refreshingly unique distributor with over 25 years of service of innovation in the automation industry. We hire degreed engineers to be the face of our company, providing solutions to customers. We seek to form relationships to be an extension of our customers' engineering teams.

We are a hi-tech automation distributor that works with manufacturing companies in Wisconsin and Northern Illinois. Tri-Phase provides innovative solutions with the largest breadth of products and services in the Midwest and represents and supports the world's leading vendors in robotics, vision, PLC's and motion control. Our customers rely on us to help reduce risk, costs and provide a variety of value added services based on our customers' requirements. Our headquarters is located in Pewaukee, WI, with additional offices and operations in the Fox Valley and Chicagoland areas.

**Job Location:** Elgin, IL

**Compensation structure:** TBD

**Benefits:** 401k (w/company matching), Health/Vision/Dental/LTD insurance, Vacation/Sick available to full time employees

**Full/Part Time:** Full Time

**General Description:** This is engineering and sales support role. The Services Group (SG) supports our sales engineers and customers in the pre and post application sales process. Up to 50% of the SG member's time will be programming, which may be done in our office or onsite at customers depending on the application requirements. In addition, the SG member will take on a technical Product Manager role for a subset of the technology offered by the vendors Tri-Phase supports, with the goal of balancing the Tri-Phase PM role needs and the aptitude and preferences of the SG member.

### Duties and Responsibilities:

- Support Sales Engineers and customers with product demonstrations, product sizing and selection, proof of concepts, testing, programming, and general technical support
- Have the ability to assess and resolve technical challenges, utilizing vendor resources when necessary for the best solution
- The technical PM is the primary contact for their assigned products, will attend sales calls and promote their products with demonstrations and presentations
- Develop a working knowledge of Tri-Phase's products, with a strong focus on their PM products
- Position will be based out of the Elgin, IL office with local travel for sales calls, programming and application start-ups or troubleshooting, with occasional overnight travel
- Interaction with customers to understand "Scope of Work" is necessary.
- Some evening or weekend work may be expected to meet deadlines or urgent customer driven support demands
- Other technical duties as required

### Qualifications:

- Bachelor's Degree in Electrical, Mechanical, or Computer Engineering
- Experience with PLC, HMI, industrial computer, industrial communication and I/O, robotics, sensors, safety, machine vision and industrial motion control products is a plus
- Strong communication and time management skills

Send resumes to: [eric@tri-phase.com](mailto:eric@tri-phase.com)